



Implementing a Heart Failure Quality Improvement Program

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*On Behalf of the Northwestern Heart Failure Bridge and
Transition Team*



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Learning Objectives

- Describe the heart failure syndrome and relate its complexity to the complexities of other disease states
- Illustrate the composition of a multidisciplinary care team and its role in managing complex disease

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Agenda

- Problem
- Process
- Outcomes
- Team Work

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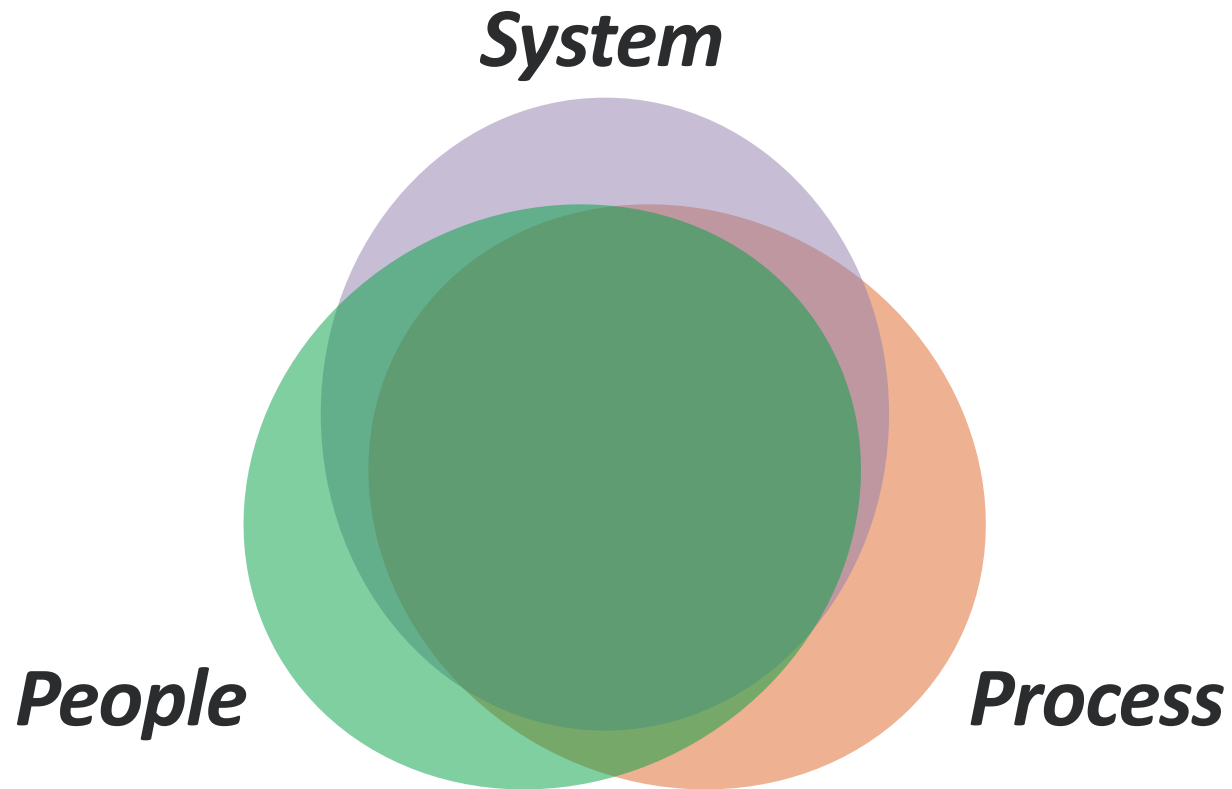
Problem

What is Heart Failure?

- **Syndrome** not a disease
- **Multiple** root causes
- **Final common pathway** of heart disease
- **Either** not enough perfusion
- **Or** congestion in lungs or body
- **#1** cause for Medicare admission



Themes



Why are people hospitalized with HF?

- Dyspnea (can't breathe)
- Edema (swelling)
- Weak
- Organ dysfunction
- Chest pain











Heart Failure Rehospitalization Epidemiology

27%

30-day rehospitalization rate (Medicare)
for heart failure admission

Centers for Medicare and Medicaid Services www.cms.hhs.gov/MedicareFeeforSvcPartsAB/Downloads/SSDischarges0405.pdf

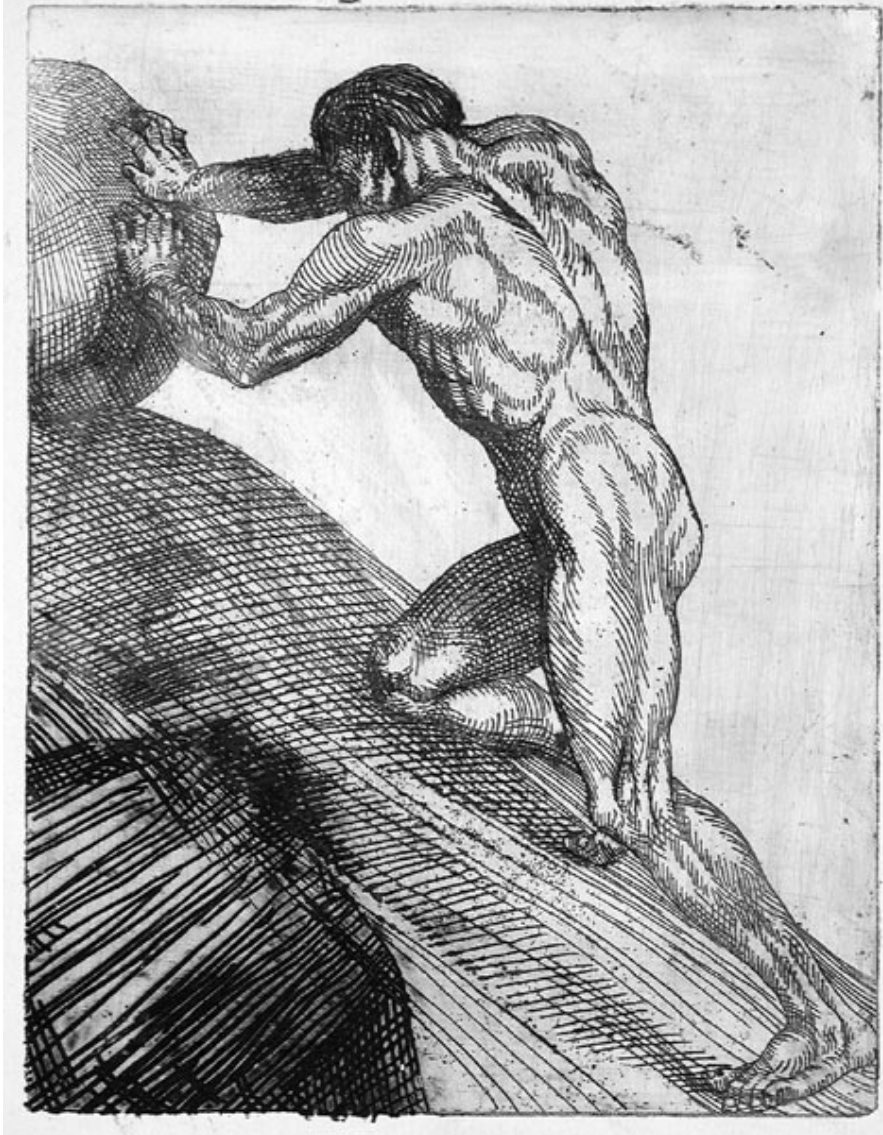
Jenks SF, Williams MV, Coleman EA. NEJM 2009 Apr 2; 360(14):1418-28

Heart Failure Rehospitalization Epidemiology

Only **37%**
of heart failure readmissions are for
heart failure again!

Centers for Medicare and Medicaid Services www.cms.hhs.gov/MedicareFeeForSvcPartsAB/Downloads/SSDischarges0405.pdf

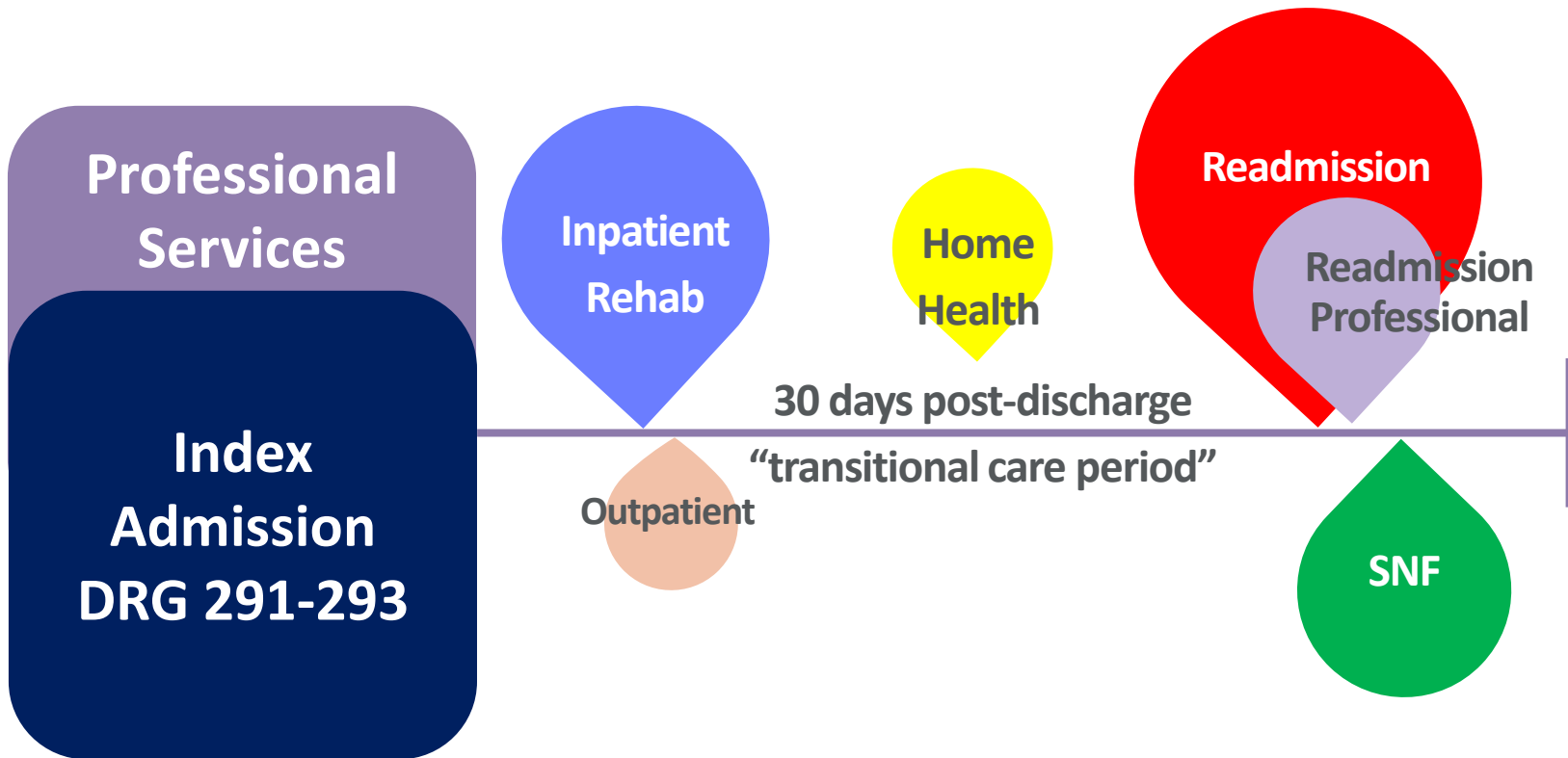
Jenks SF, Williams MV, Coleman EA. NEJM 2009 Apr 2; 360(14):1418-28



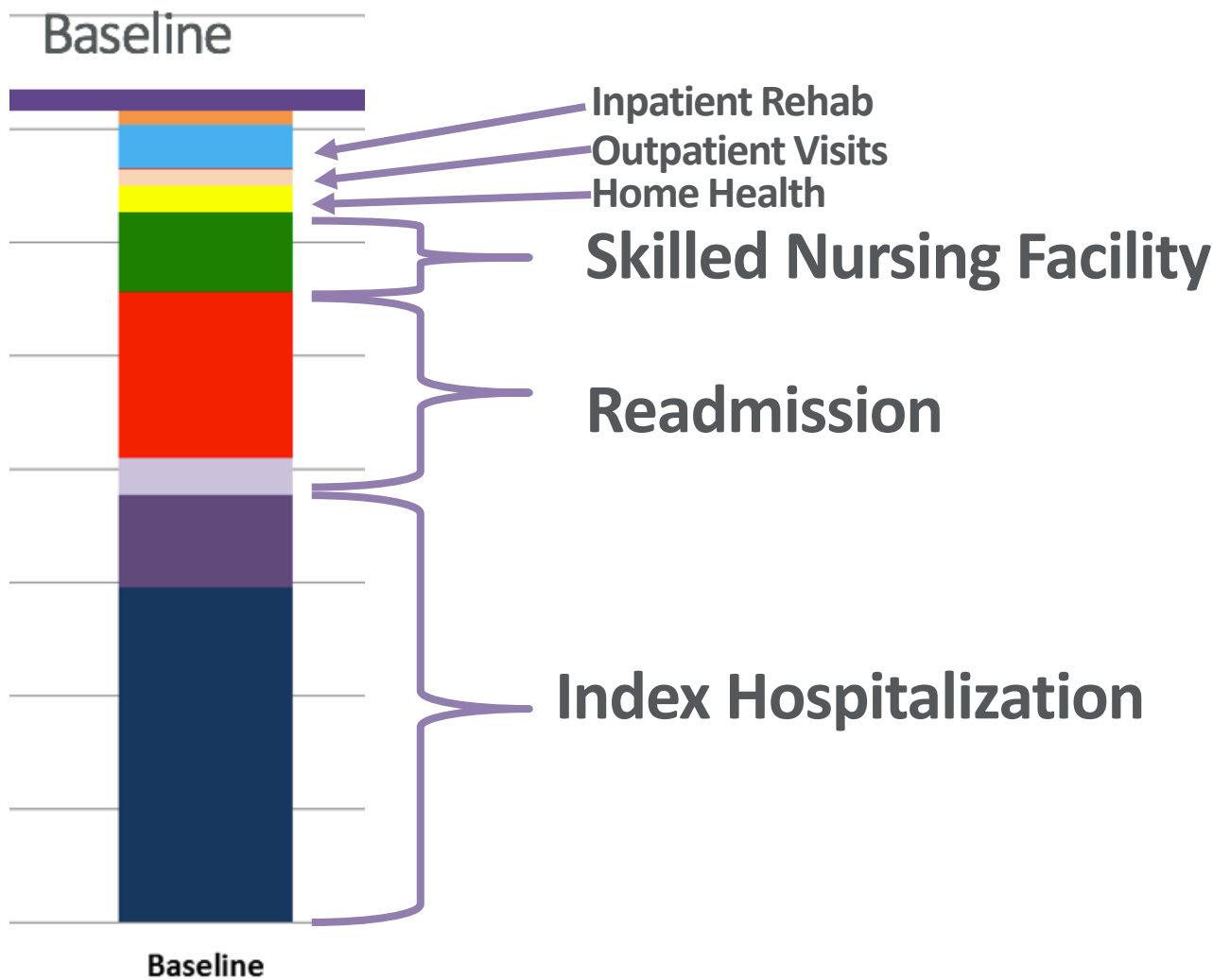
"The struggle itself toward the heights is enough to fill a man's heart. One must imagine Sisyphus happy."

-Albert Camus

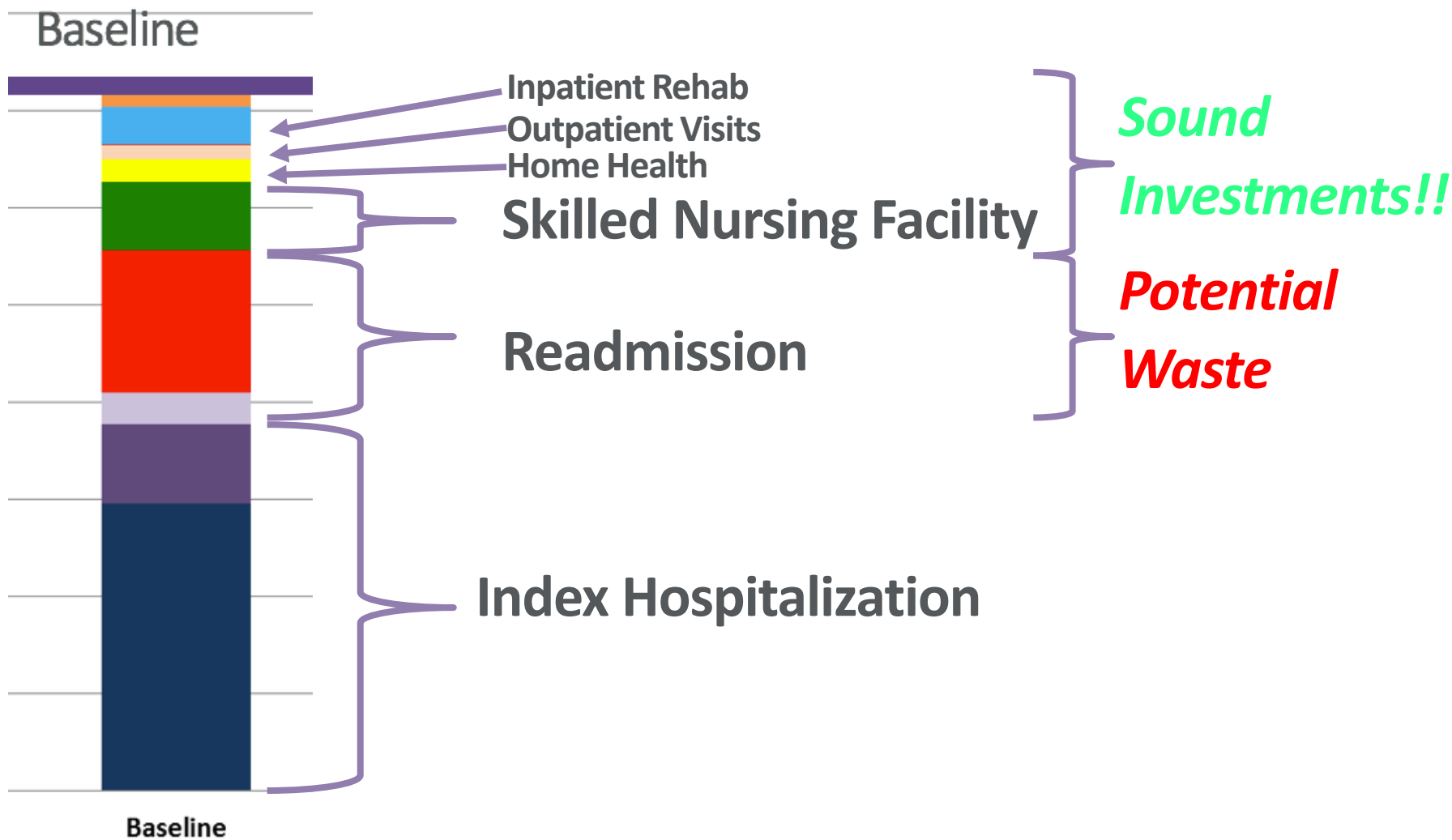
Bundled Payments for Care Improvement (BPCI): Financial Model Schematic



What Drives Cost for a HF Episode of Care?



What Drives Cost for a HF Episode of Care?



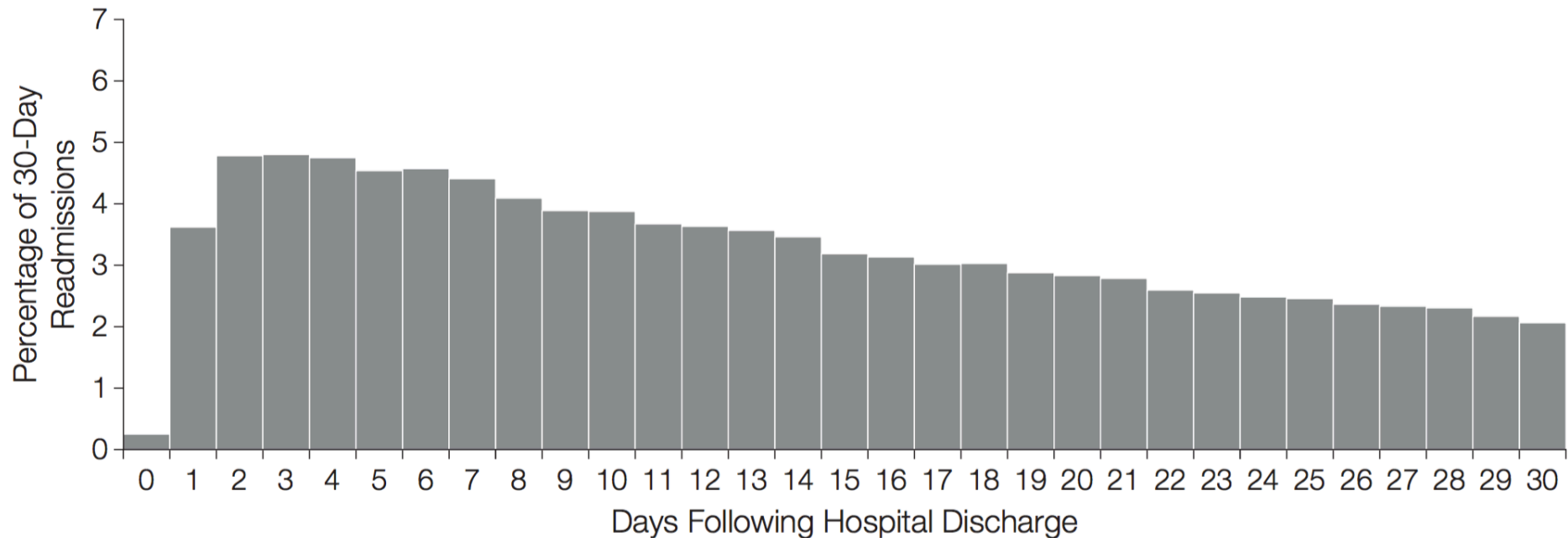
Patients with Heart Failure Readmit Early

Heart failure hospitalization

Days 0-3 | Percentage of all readmissions, 13.4

Days 0-7 | Percentage of all readmissions, 31.7

Days 0-15 | Percentage of all readmissions, 61.0



Dharmarajan K, et al. JAMA 2013, Jan 23;309(4):355-63

Why are people hospitalized with HF?

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- Chest pain

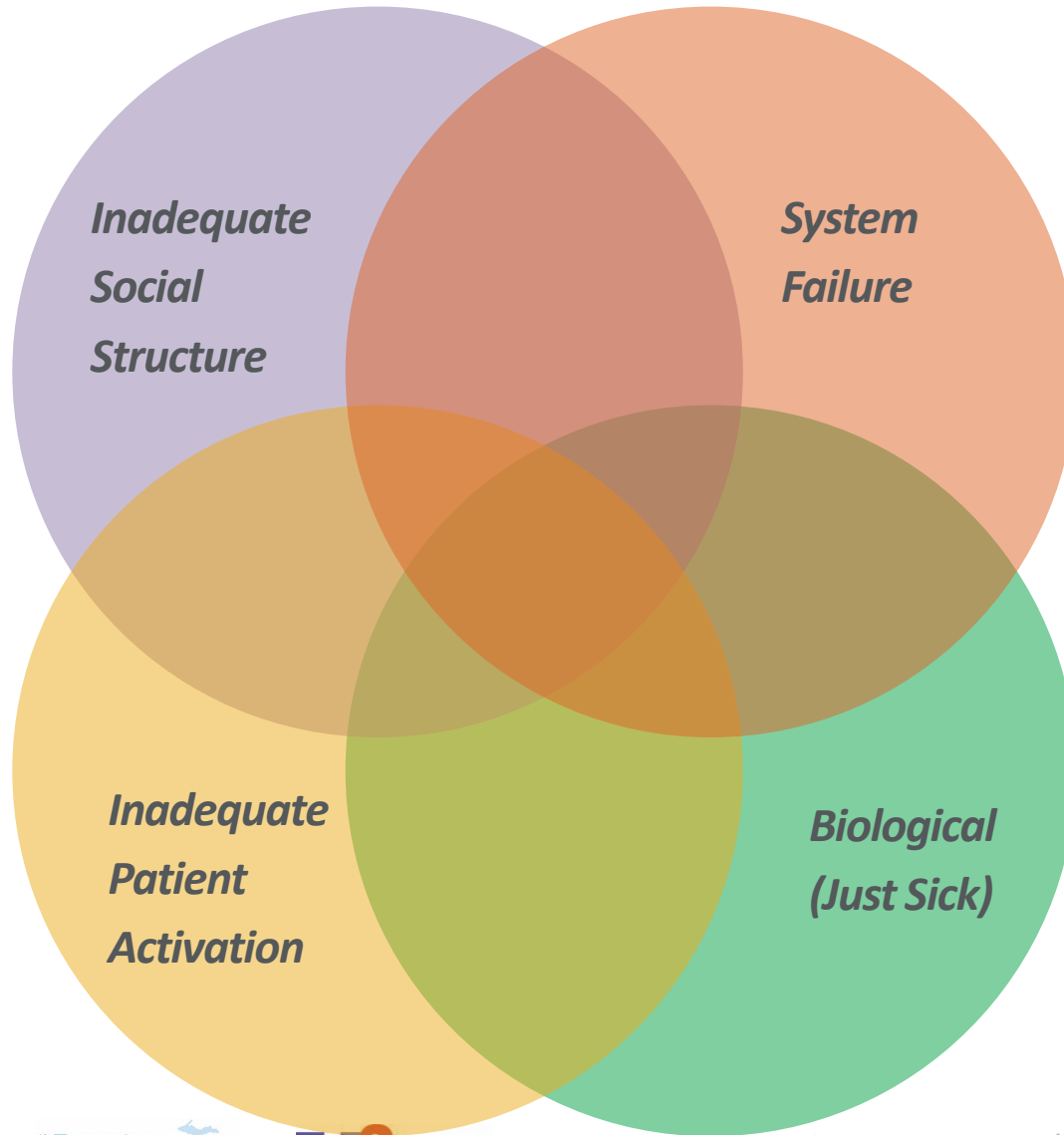


Why Are People Hospitalized with HF: Our Value Proposition

- Identify and correct **underlying problems** driving the heart failure syndrome
- **Initiate and titrate** guideline-directed medical therapy **in-hospital and outpatient**
- **Connect** to outpatient services
- Empower patients to **adhere** to prescribed therapy
- Empower patients to **limit** salt and fluid intake
- Develop **feedback loops** to detect /correct exacerbations early and often
 - Daily weight monitoring
 - CardioMEMS
 - 48-hour phone follow up after discharge
 - Frequent office visits if needed, **especially 7-day follow up**
 - Encourage patients to call with symptoms

Our Strategic Bet: If we can deliver on these processes, we can improve outcomes and reduce readmissions.

Four Reasons Patients Readmit





Process

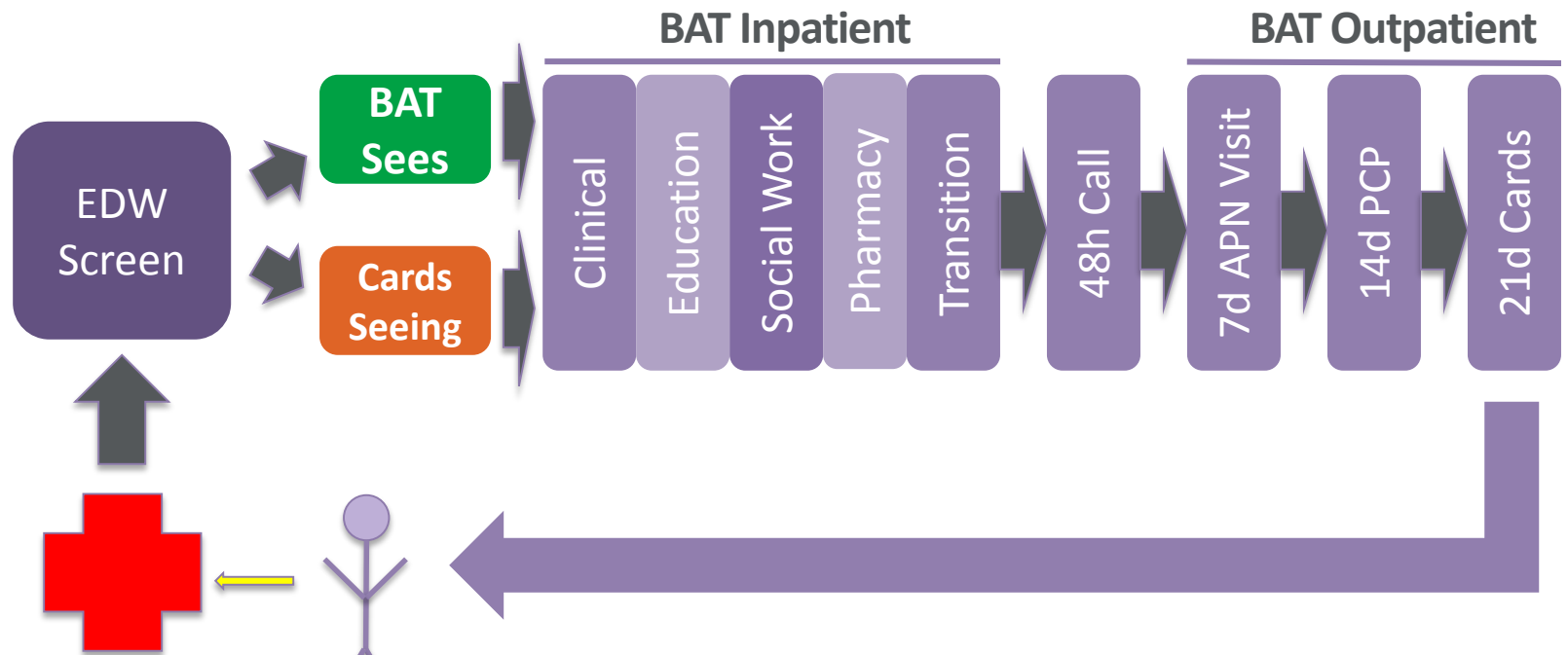
Caveat: Our Local Solutions for Our Local Challenges Leveraging Our Local Resources

High-Level Process Overview for BAT team



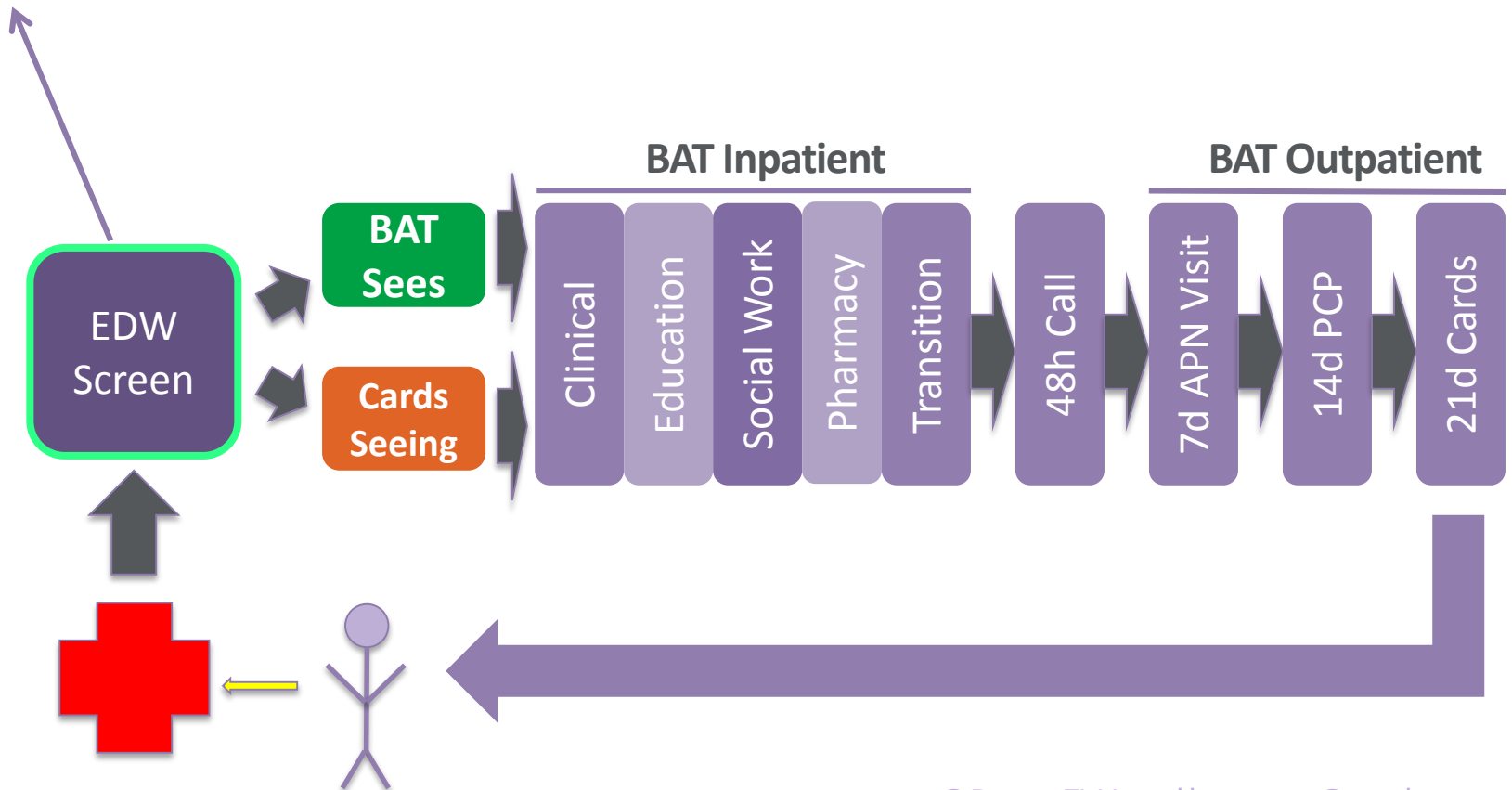
Strategic Goal: ID patients early to build relationships and intervene

Deeper View of BAT Core Value Chain



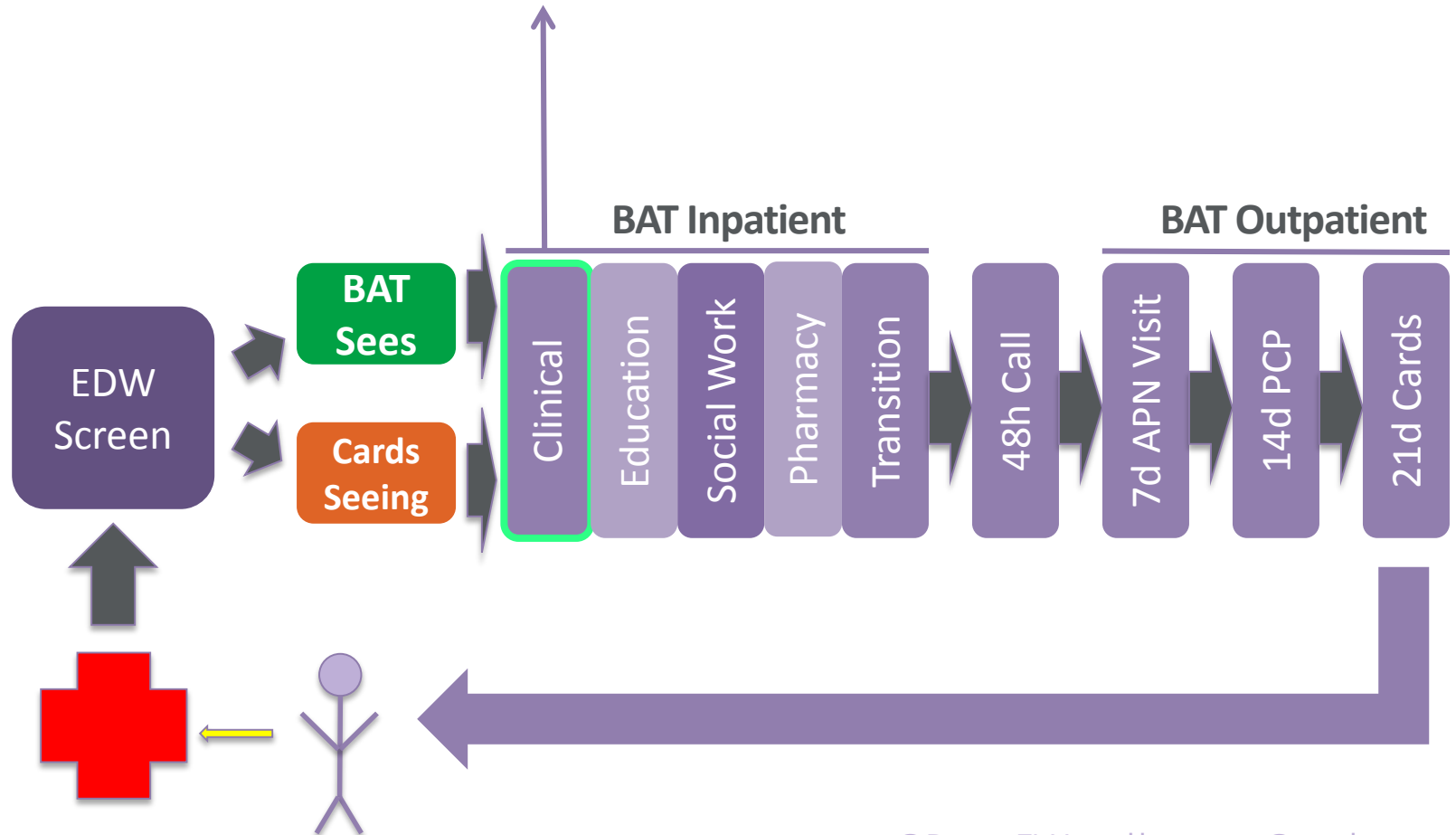
EDW Screen

- Based on administration of IV diuretics, BNP > 100, tele reason = HF
- 95% sensitive for HF admissions
- For every 3 active HF patients: 1 ends up in the bundle



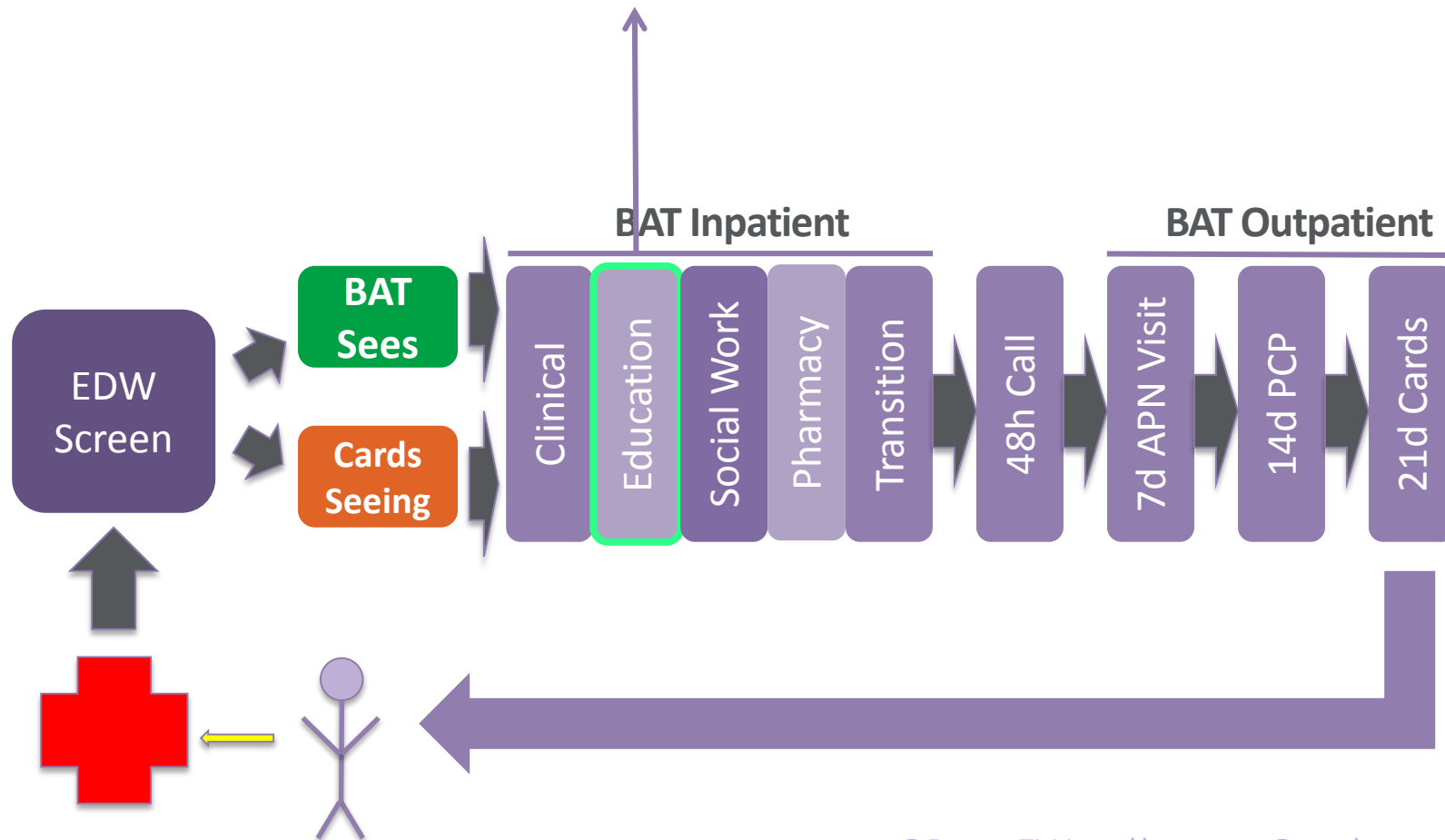
Clinical Consultation

- Goal: Cardiology consultation on all HF patients
- Rationale: Root causes; more diuresis; develop relationship



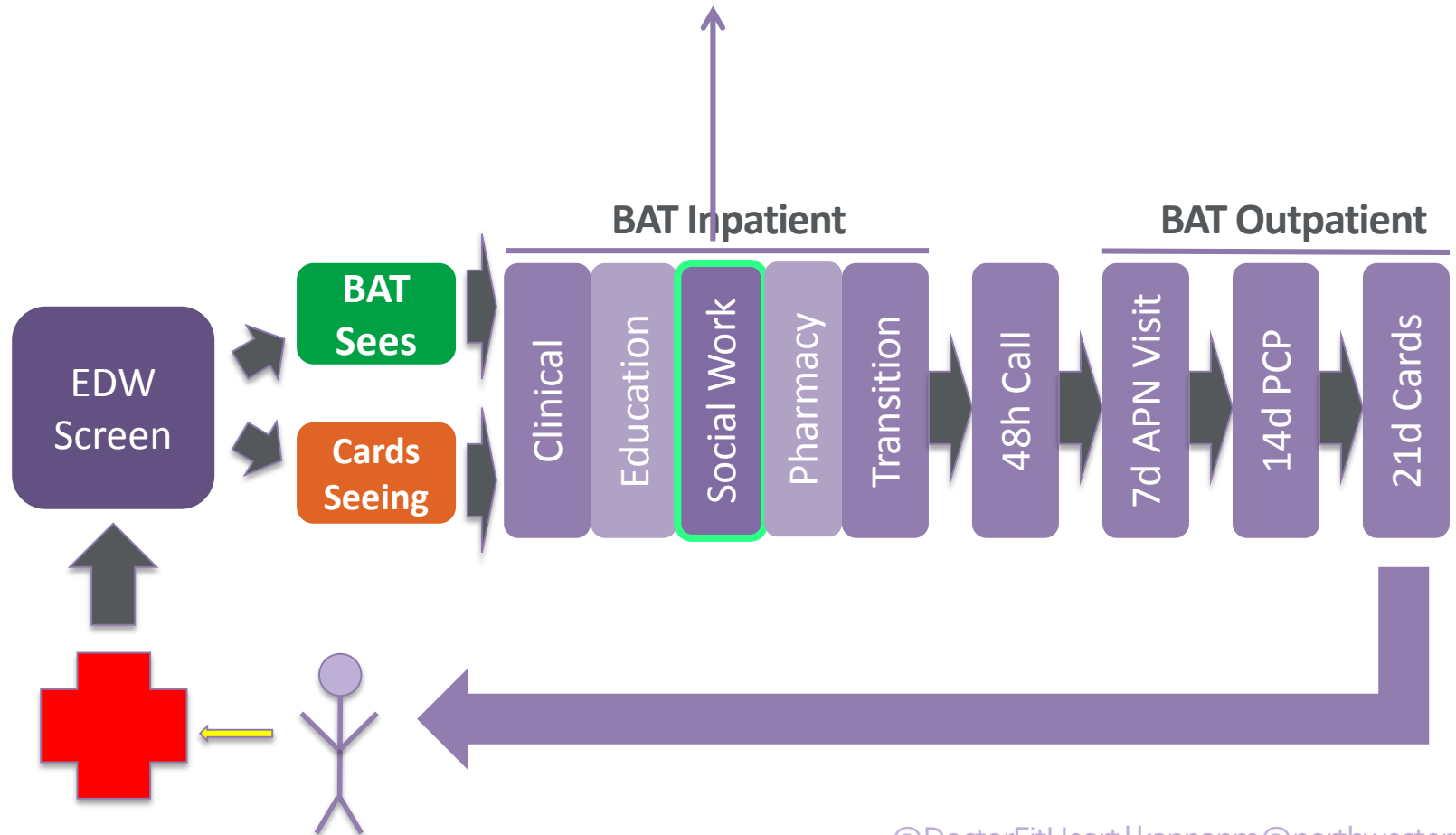
Nurse HF Education

- Goal: Nurse HF education on all patients
- Rationale: Empower patients to adapt behavior change



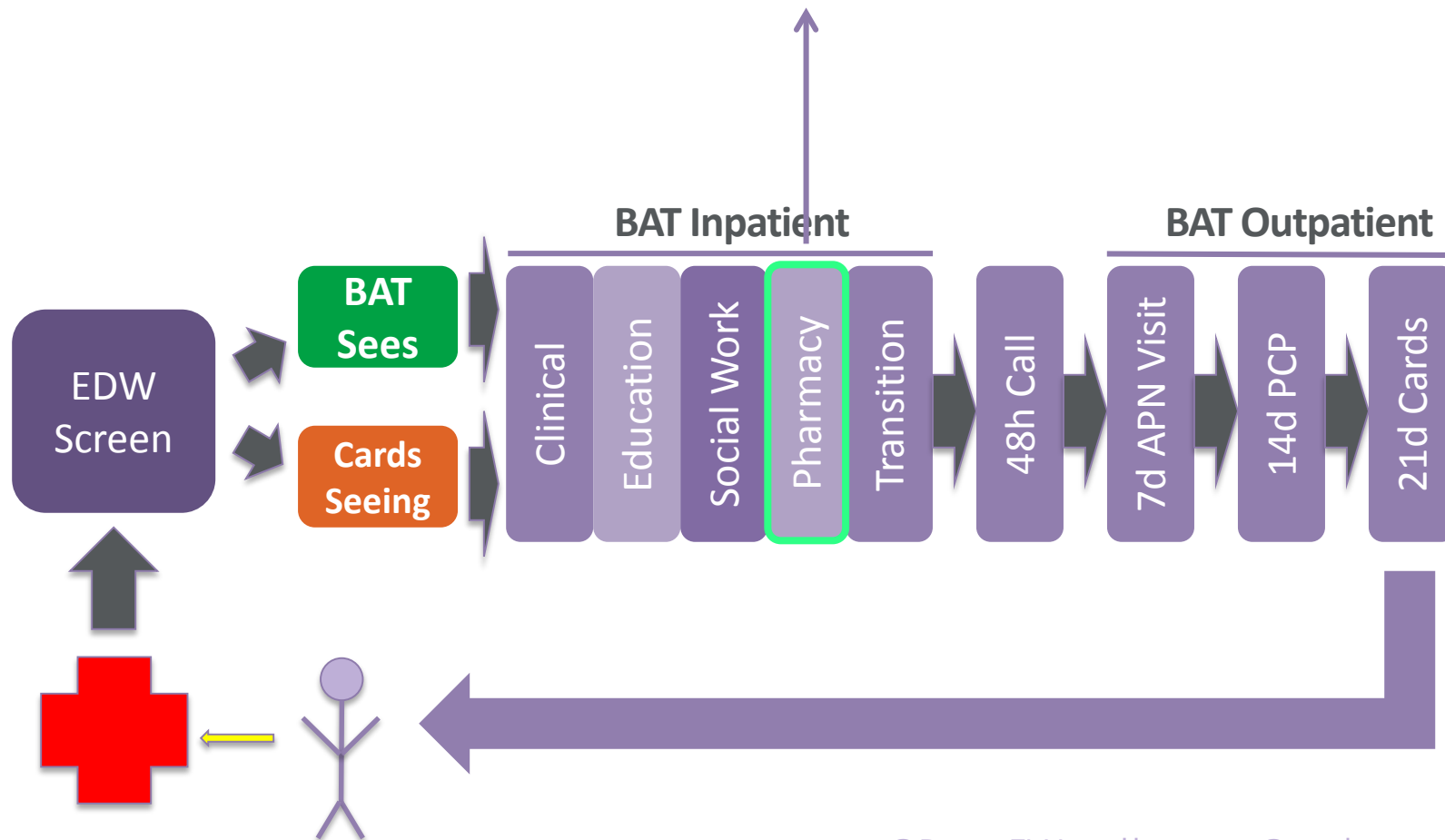
Social Work

- Goal: Social work intervention to address barriers to care
- Rationale: Root causes; develop relationship



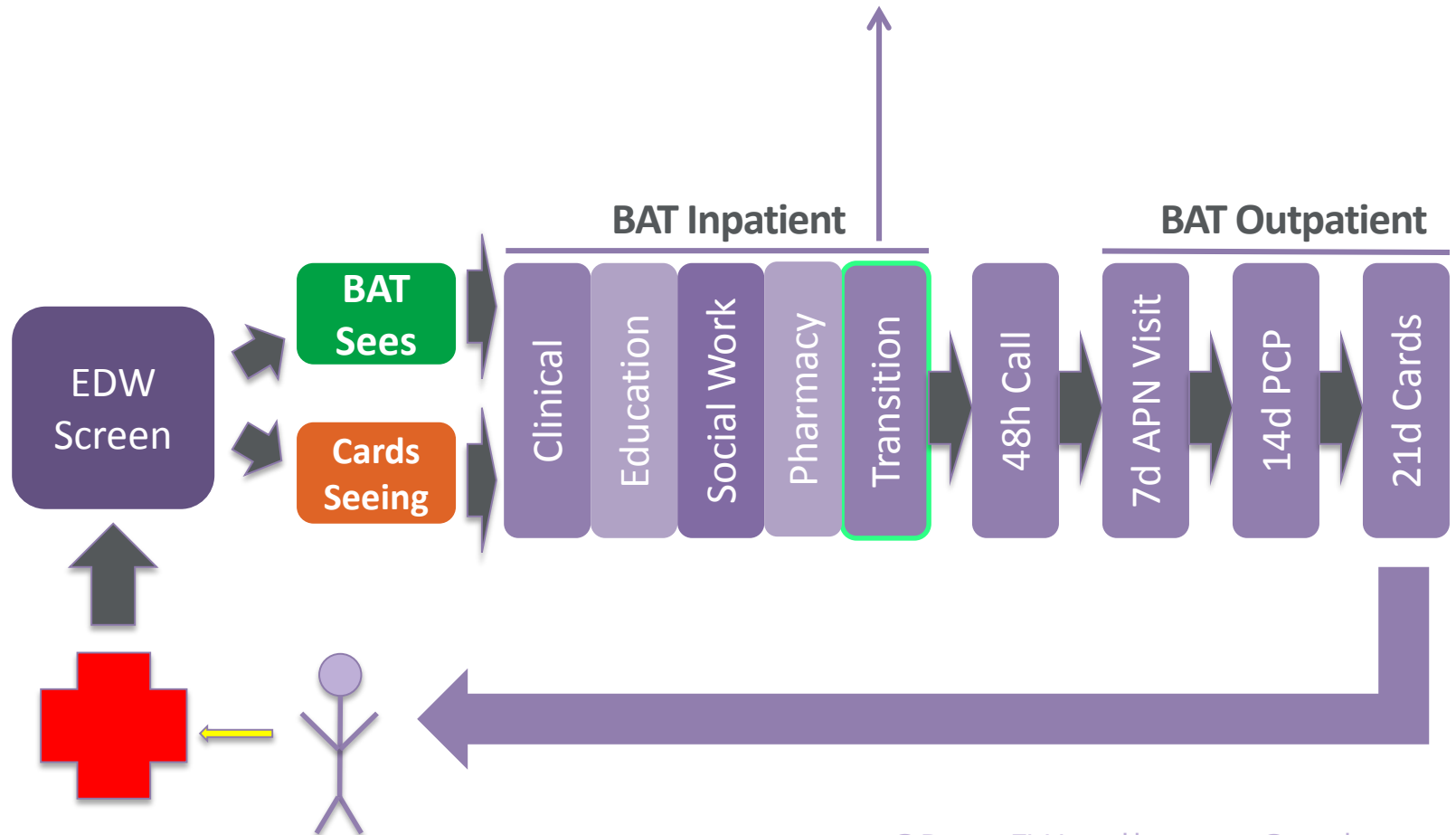
Pharmacy Intervention

- Goal: Encourage med adherence (**55%** cardiac med error rate)
- Rationale: Medicine works



Transition of Care

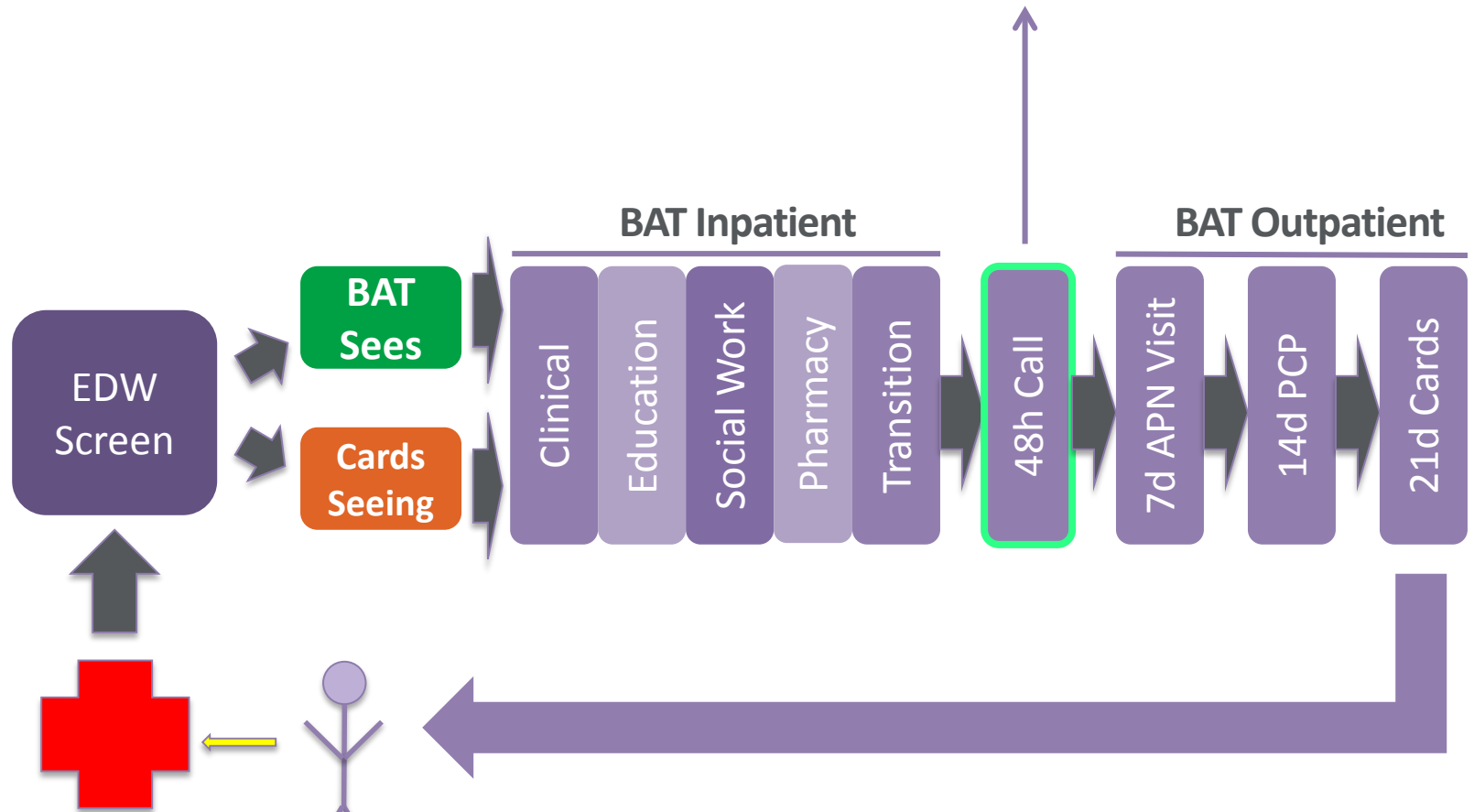
- Goal: Partner with post-acute partners
- Rationale: ~30% of patients go to SNF, inpt rehab, or have home health





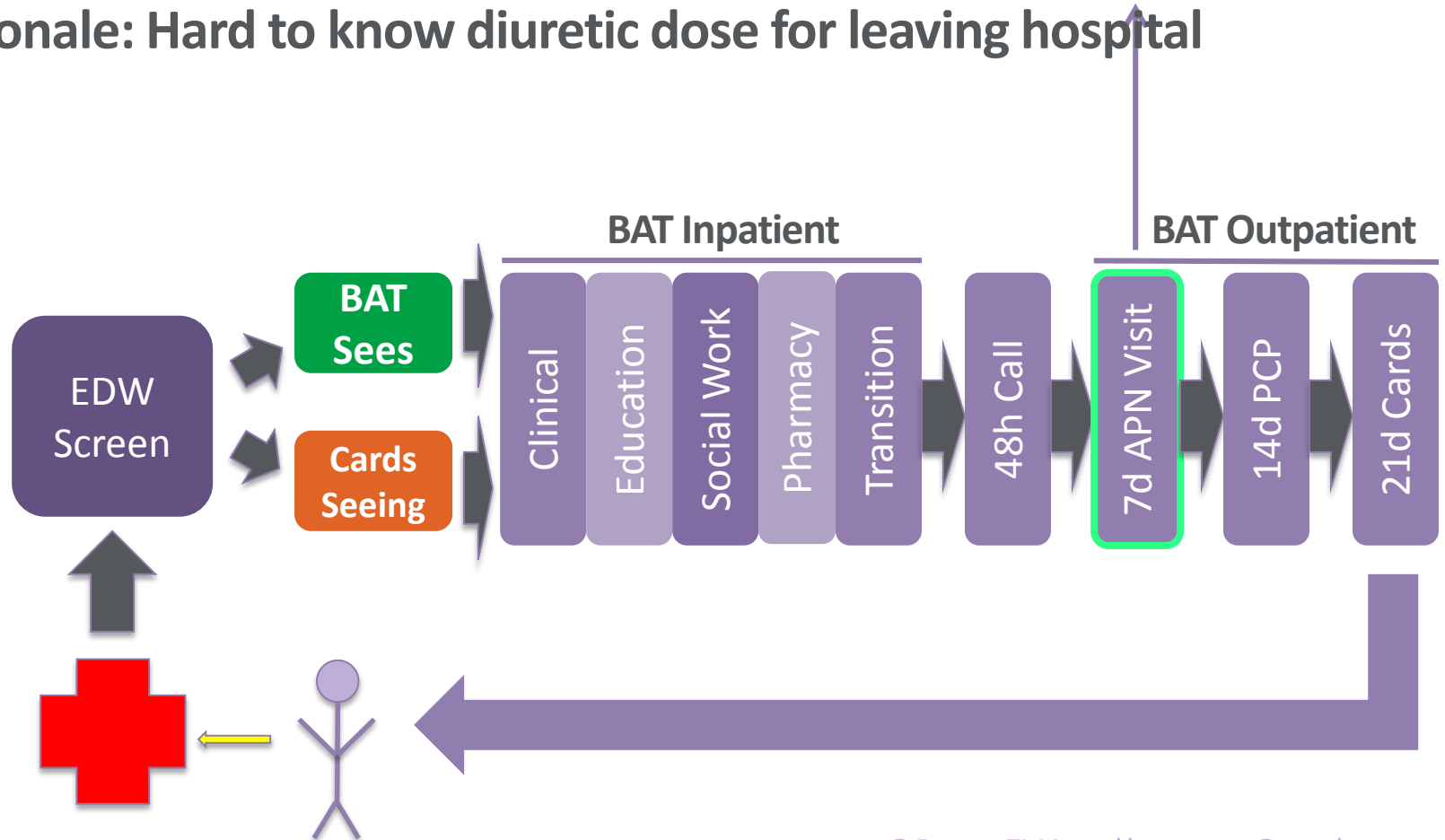
48-Hour Phone Call

- Goal: Ensure meds, appts, feeling ok, answer questions
- Rationale: At home it's real



7-day Visit in HF Discharge Clinic with APN

- Goal: Volume status assessment; advance plan of care if possible; pull in other disciplines
- Rationale: Hard to know diuretic dose for leaving hospital



Further Targets for Improvement

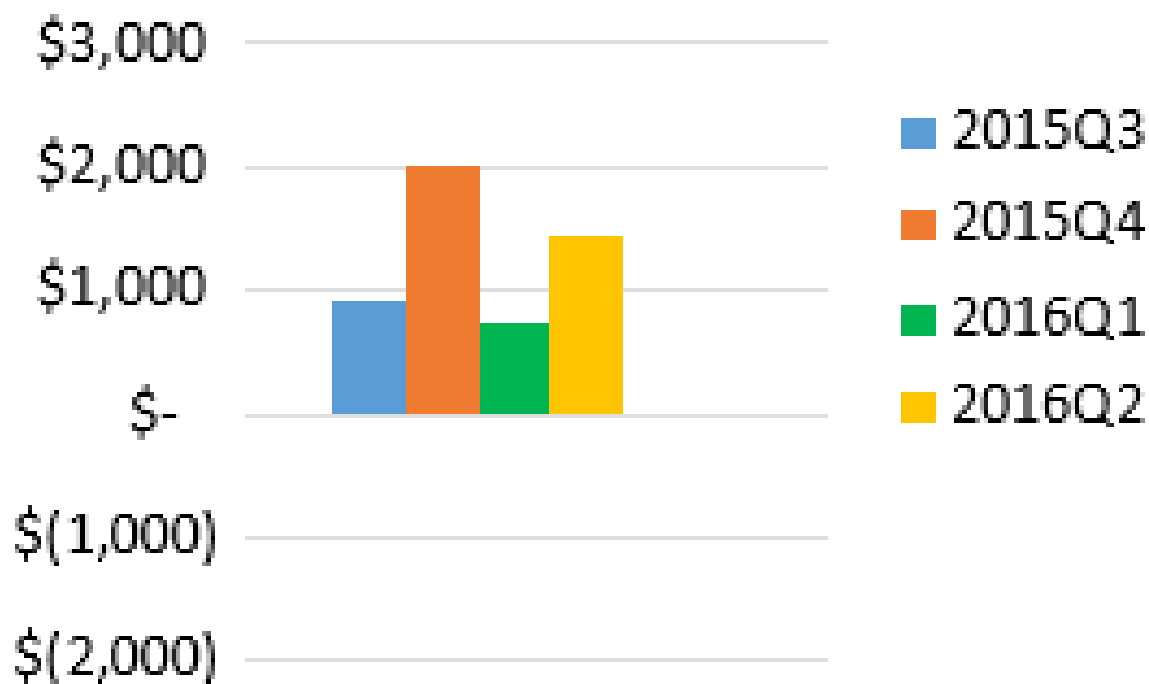
- Weekend coverage
- Medication adherence
- Scheduling patients
- Appointments for patients at SNFs
- Motivating patients
- Tracking process metrics
- ? Interventions in the ED to prevent admissions
- Facilitating discussions surrounding palliative care
- Looping in the primary care physician



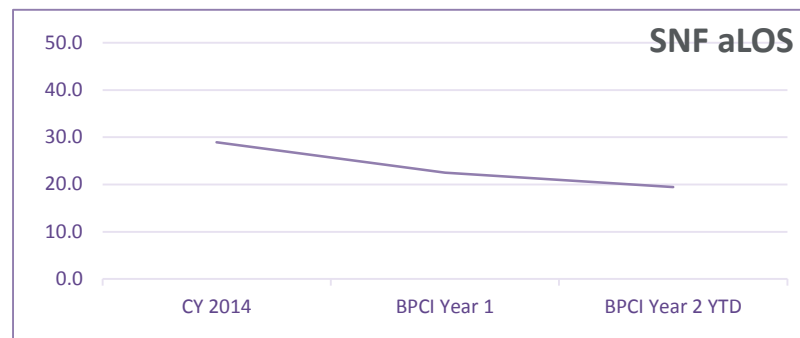
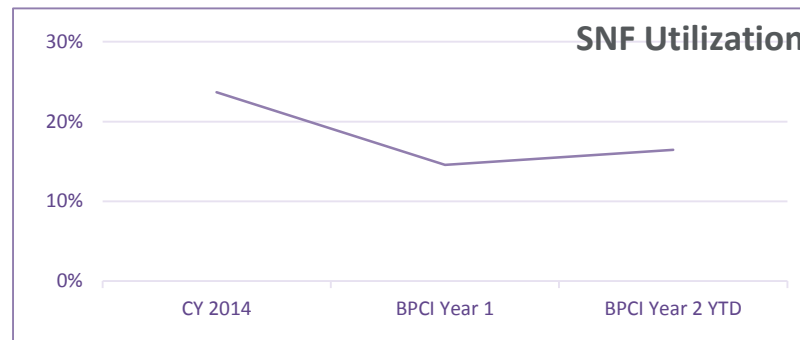
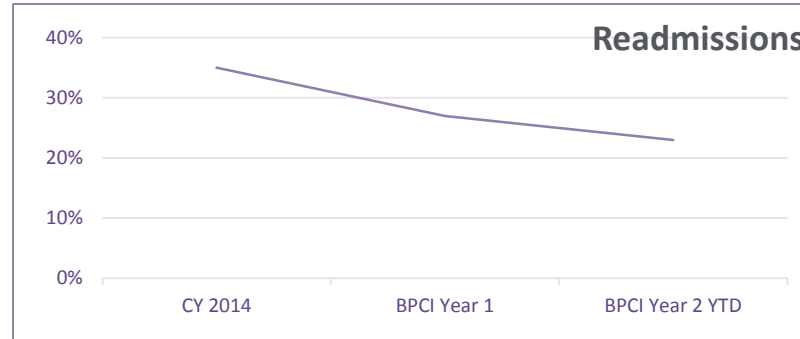
Outcomes

Outcomes: Average Savings / Episode

CHF Average Episode NPRA Over Time

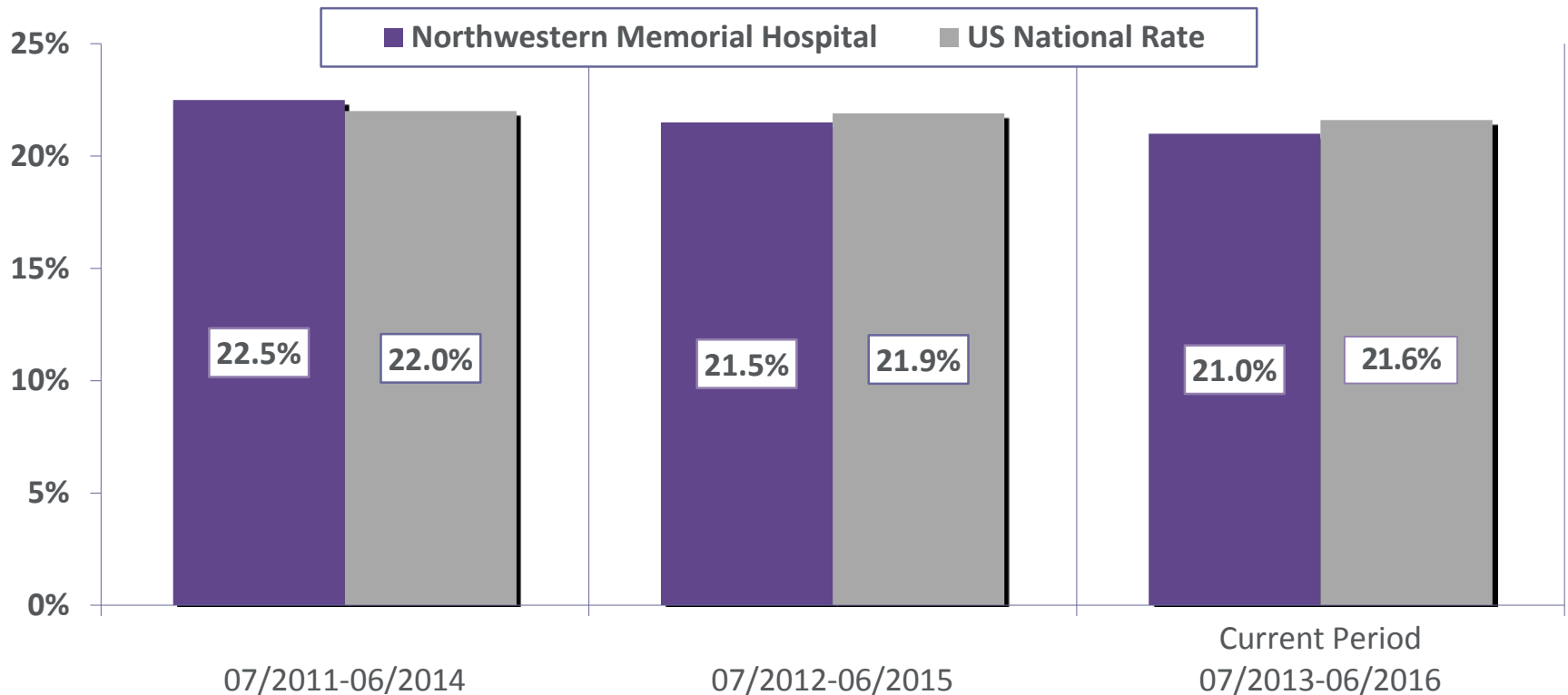


Drivers of Our Results



Medicare Risk-Adjusted 30-Day Unplanned Readmissions (Hospital Compare)

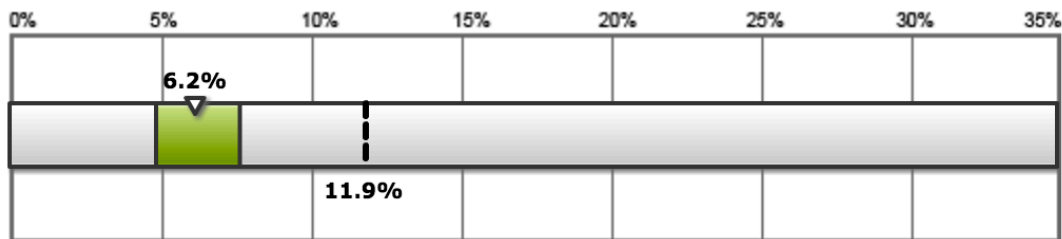
- **“No Different Than National Rate”** but improved 1.5 percentage points over previous two reporting periods
- Expect to see further improvement in rate due to reduced readmissions under BPCI



An Interesting Thing Happened on the Way to Reducing Readmissions: (Medicare.gov/hospitalcompare)

Among national leaders – reduction in 30-day heart failure mortality rates, 2013 - 2016

**NORTHWESTERN
MEMORIAL
HOSPITAL**



Number of included patients:

881

<http://medicare.gov/hospitalcompare>



Team Work

How Do We Do Our Work?

- **Constant communication:** In person, messaging
- **Kaizen:** Continuous process improvement
- **Scrum:** Shun overanalysis; prioritize and execute

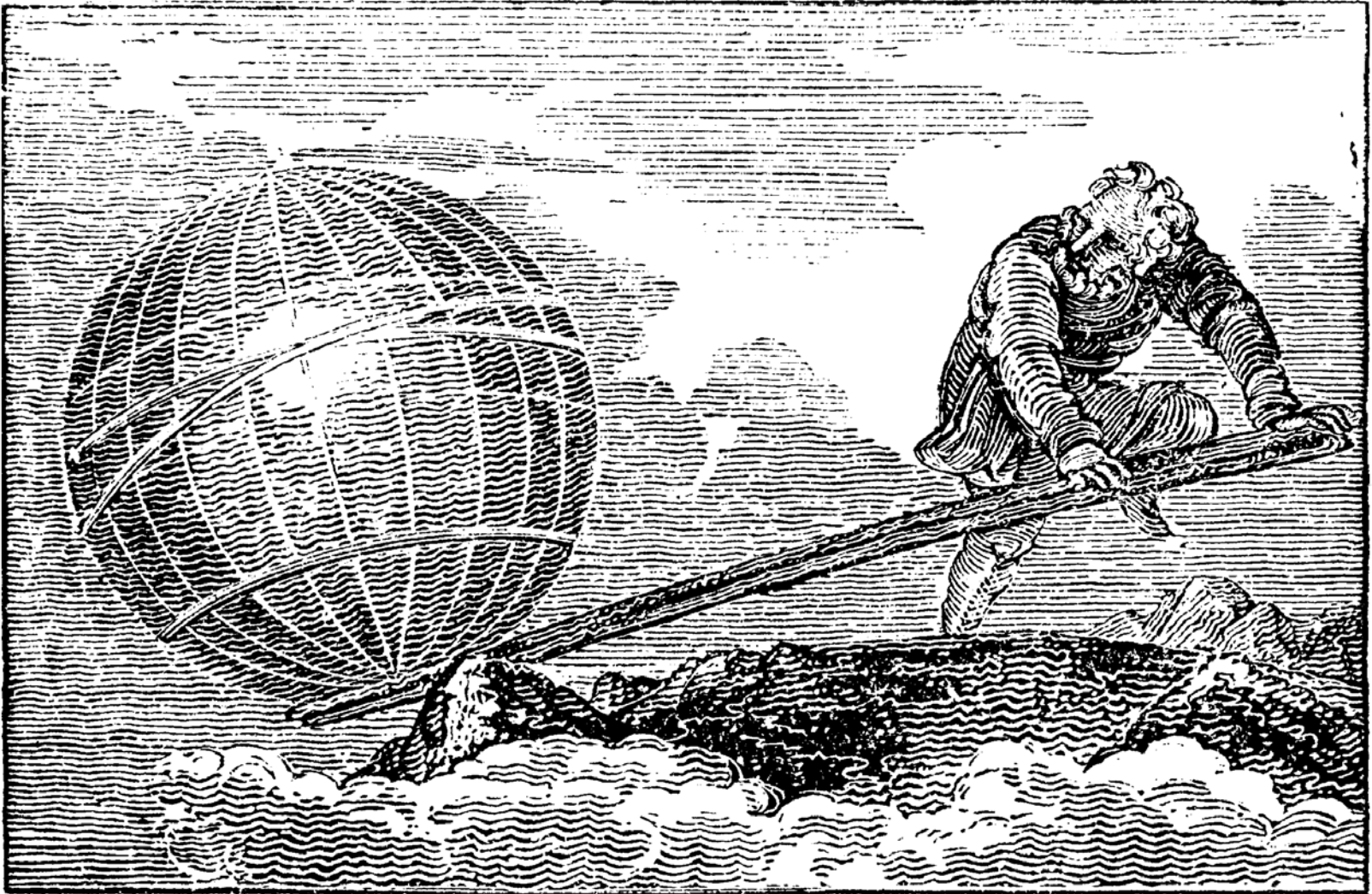
Autonomy

Mastery

Purpose

Next Steps

- Share your institution's lessons learned!
- How do you address complexity in your practice?
- How can different disciplines synergize to solve problems?



"Give me a lever long enough and a fulcrum on which to place it, and I shall move the world."

-Archimedes



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Thank You!!

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